



TEAMSTERS LOCAL UNION NO. 38

Affiliated with the International Brotherhood of Teamsters

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BARRY G. LUND, Secretary-Treasurer

June 21, 2006

J. Allen Hobart, President
Joint Council of Teamsters No. 28
14675 Interurban Ave. S; Suite 301
Tukwila, WA 98168

RE: Request For Assignment – Sand & Gravel Negotiations

Dear Sir & Brother:

This letter is a follow-up to discussions you and I were involved in, on April 27, 2006, regarding this Locals' upcoming sand & gravel industry contract negotiations.

As you and I had discussed, this locals' sand & gravel industry, over the past several years, has fallen well behind their counterparts in King county. Rather than being within a couple of dollars per hour behind, we have found ourselves in excess of approximately six to eight dollars, overall monetary package.

When we met on the 27th, I discussed with you the mood swing that was present, with the presence of representatives from the Joint Council (Scott Sullivan), International (Garnet Zimmerman), and the Brewery/Soft Drink Division (Mike Markowitz) at the bargaining table in our beer industry negotiations. I further discussed with you my request to see if it was possible for those same individuals to at least be present during our initial meetings with this industry's employers, to let them know that the International and Joint Council were taking a great interest to ensure that the area standards in our area would not be eroded any further. You had indicated that both the International and Joint Council would offer any assistance they could, however, more than likely, should they get involved, they would rather come in from start to finish.

At this time, we are requesting that you discuss this matter with General President Hoffa, to see if he were inclined to assign Mr. Zimmerman to these negotiations. Not only does Mr. Zimmerman get along well with our local's staff, he has proven himself to be one of the best negotiators I have seen in my 20+ years as an officer/representative of this great union.

J. ALLEN HOBART
JUNE 21, 2006
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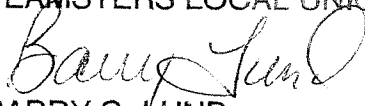
Three of our major sand & gravel Agreements are set to expire November 30, 2006. We would expect to open these for negotiations approximately the later part of September, conducting our demands meetings sometime in August.

We were certainly fortunate to have those services available to us in our beer industry negotiations. I believe if those same services were made available to us in this industry's negotiations, we would "raise the bar" dramatically, developing a foundation on which we could continue to build in the years to come.

If you would like to further our discussions on this matter, please do not hesitate to contact me. I thank you in advance for your consideration to our request!

Fraternally,

TEAMSTERS LOCAL UNION NO. 38


BARRY G. LUND
Secretary-Treasurer

cc: James P. Hoffa, General President
Garnet Zimmerman, Int'l Vice President